

Conversation Starters for Networking Independent Business Owners

What's your name?	How many employees do you currently have?	How did you acquire your first initial sales in the business?
What's the name of your business?	What's the most challenging part of your work?	How are you handling any debt that is behind your business?
What is the type of business you own?	What daily challenges do you face at work?	What's an average day like in your worklife?
How much money did you start your business with?	Where is your business most vulnerable?	What are the busiest times of your day?
Did you have any initial investments?	What are you most excited about for the near future?	What kinds of marketing or branding resources have you used?
What were your annual sales from last year?	Do you have any wisdom you'd like to impart?	Do you have any advice for someone looking to start a business?
What is your normal salary/compensation?	How do you accrue business contacts?	Did you have any problems raising money for your business?
What do you like best about your job?	How do you gather talent?	Any surprising things that you have encountered during your journey as a business owner?
Are you involved in any other ventures?	What was the inspiration behind starting a business?	How do you worklife balance?